

Department of Homeland Security (DHS)



- ★ Department came into existence on March 1, 2003
- ★ 22 → 7 → 8
- ★ 8 Major Buying Activities:
 - Customs and Border Protection
 - DHS Headquarters
 - Federal Emergency Management Agency
 - Federal Law Enforcement Training Center
 - Immigration and Customs Enforcement
 - Transportation Security Administration
 - U.S. Coast Guard
 - U.S. Secret Service

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★ Key premises:

- DHS supports all of the federal small business programs
- DHS has small business prime contracting and subcontracting opportunities
- DHS uses both pre-existing contract vehicles (such as the GSA schedule and DHS-wide IDIQs) and open market procedures (FedBizOpps)

★ Ongoing:

- DHS small business website – www.dhs.gov/openforbusiness
- Small Business Specialists in each major buying activity
- Forecast of contract opportunities
- Outreach program
- Listing of large business prime contractors with subcontracting opportunities
- DHS mentor-protégé program

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- ★ **Enterprise Acquisition Gateway for Leading Edge Solutions (EAGLE) II – Department-wide multiple award contract vehicle for information technology services**
- ★ **RFP – posted in FedBizOpps on November 1, 2010**
- ★ **Key small business features:**
 - **Small business prime contracting opportunities = 8(a), HUBZone, SDVOSB, and SB**
 - **Core team = prime SB plus up to 4 other SBs**
 - **Small business subcontracting opportunities in unrestricted arena = subcontracting plan with goals, DHS mentor-protégé program, prime must name 3 non-protégé small business subcontractors**
 - **Teaming coordinators for post-award environment**

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★ Upcoming:

- FAR coverage on parity among the SB programs
- WOSB set-aside program in 2011
- Expanded DHS Regional Vendor Outreach Sessions

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FY 10 Preliminary SB Accomplishments



| Category | Gov't-wide Goal (%) | Accomplishment (\$) | Accomplishment (%) |
|---|---------------------|---------------------|--------------------|
| Total Procurement Dollars | N/A | \$13,678,606,200 | N/A |
| SB Prime Contracts | 23.0% | \$4,338,485,900 | 31.7% |
| 8(a) Contracts | 2.5% | \$649,072,500 | 4.7% |
| SDB Prime Contracts [other than 8(a)] | 2.5% | \$1,014,395,800 | 7.5% |
| SDB Prime Contracts [overall; including 8(a) contracts] | 5.0% | \$1,663,468,300 | 12.2% |
| HUBZone SB Prime Contracts | 3.0% | \$324,401,800 | 2.4% |
| SDVOSB Prime Contracts | 3.0% | \$437,351,000 | 3.2% |
| VOSB Prime Contracts | N/A | \$705,131,600 | 5.2% |
| WOSB Prime Contracts | 5.0% | \$959,275,200 | 7.0% |