NASA OSBP SPOTLIGHT:
VETERAN-OWNED SMALL BUSINESSES

Office of Small Business Programs (OSBP)
where small business makes a big difference
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Vision Statement

The vision of the Office of Small Business Programs (OSBP) at NASA Headquarters is to promote and integrate all small businesses into the competitive base of contractors that pioneer the future of space exploration, scientific discovery, and aeronautics research.

Mission Statement

- To advise the Administrator on all matters related to small business,
- To promote the development and management of NASA programs that assist all categories of small business,
- To develop small businesses in high-tech areas that include technology transfer and commercialization of technology, and
- To provide small businesses maximum practicable opportunities to participate in NASA prime contracts and subcontracts.
I am proud to highlight just a few of the Veteran-Owned Small Businesses that are playing significant roles at NASA. Veteran entrepreneurs are confronting many challenges navigating the Federal marketplace, and when we have an opportunity to feature some of their successes, we are truly honored and proud of their success in helping NASA meet its mission and of their continuing service to our country.

When I think of the amazing accomplishments of the NASA small business program, I must acknowledge the companies that help contribute to our success. The Agency has received an “A” on the SBA scorecard, which measures how well Federal agencies reach their small business prime and subcontracting goals. In fiscal year 2013, NASA awarded over $2.7 billion directly to small businesses, and we exceeded our goal by more than 4 percent, with 21.4 percent of all of our prime contracts going to small businesses. NASA has increased its small business prime awards despite decreasing budgets for the past 4 years. Our slogan, “Where Small Business Makes a Big Difference,” is evident in this remarkable achievement.

Again, congratulations to this year’s featured companies, and thank you for your continued support.

Glenn A. Delgado
Associate Administrator
NASA Office of Small Business Programs
VETERAN-OWNED SMALL BUSINESSES AND SERVICE-DISABLED VETERAN–OWNED SMALL BUSINESSES OVERVIEW

Veteran-Owned Small Business (VOSB)

Eligibility Requirements
- Must be a small business, as determined by the Small Business Administration.
- Must be at least 51 percent owned by at least one veteran, as defined in 38 U.S.C. 101(2); or, if a publicly owned business, at least 51 percent of the stock must be owned by at least one veteran.
- Must have management and daily operations controlled by at least one veteran.

Certification Requirement
- Veteran status may be self-certified in accordance with FAR 52-219-1.

Procurement Incentives
- There is no set-aside program for Veteran-Owned Small Businesses.

Service-Disabled Veteran–Owned Small Business (SDVOSB)

Eligibility Requirements
- Must be a small business, as determined by the SBA.
- Must be at least 51 percent owned by at least one service-disabled veteran, as defined in 38 U.S.C. 101(16); or, if a publicly owned business, at least 51 percent of the stock must be owned by at least one service-disabled veteran.
- Management and daily operations must be controlled by at least one service-disabled veteran or by the spouse or permanent caregiver of the service-disabled veteran if such veteran has a permanent and severe disability.

Certification Requirement
- Veteran status may be self-certified in accordance with FAR 52-219-1.

Procurement Incentives
- Set-aside opportunities may apply.
- 8(a) Program eligibility may apply on a case-by-case basis if the SBA determines that a service-disabled veteran is also disadvantaged.

Purpose
In accordance with Section 2(a) of Presidential Executive Order 13360, NASA has published a 2-year strategic plan to focus the Agency’s efforts on providing service-disabled veterans with the maximum practicable number of contracting and subcontracting opportunities.

Veteran Goals
- Increase the number of annual contract actions and contract dollar value to Veteran-Owned Small Businesses.
- Increase the number of Veteran-Owned Small Businesses in high-tech areas by expanding the Mentor-Protégé Program.
- Monitor the performance of Veteran-Owned Small Business subcontracting through the use of Individual Subcontract Reports at each Center.
- Monitor the Agency’s annual Veteran-Owned Small Business subcontracting dollars through the Summary Subcontract Report.
- Provide outreach to Veteran-Owned Small Businesses by participating in small business events and attending other conferences.
- Increase communication to Veteran-Owned Small Businesses through increased use of the OSBP Web site.
- Include training for the NASA acquisition workforce on Veteran-Owned Small Businesses.
- Monitor the Federal databases to ensure that all veteran-owned data are entered accurately and reviewed regularly.
- Require NASA Centers to report initiatives in support of veteran programs on a semiannual basis.
- Use an enterprise model to execute these goals and track accomplishments.

Contact Information
- Web site: http://www.osbp.nasa.gov
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NASA OSBP SPOTLIGHT:
VETERAN-OWNED SMALL BUSINESSES
Logyx, LLC, is an information technology (IT) security and engineering consulting company, classified as a certified Service-Disabled Veteran–Owned Small Business (SDVOSB). The company provides full–life-cycle engineering and highly specialized IT solutions support to both government and commercial clients and has been supporting NASA ARC since 2005. The company currently has two office locations, with its headquarters located in Mountain View, CA, and a recently opened office in Houston, TX. The locations were selected for their close proximity to NASA ARC and Johnson Space Center (JSC) so that we may effectively support our NASA customers.

Logyx has maintained a continuous prime contracting role with NASA ARC since 2006, supporting high-profile programs and projects through such contracting vehicles as the Robotic Lunar Exploration Program (RLEP) Office Support contract, the Lunar CRater Observation and Sensing Satellite (LCROSS) contract, the Small Spacecraft Support and Services contract (which includes the Lunar Atmosphere and Dust Environment Explorer [LADEE]), the International Space Station (ISS) Utilization Contract, and the NASA Lunar Science Institute Support contract, in addition to several active subcontracts.

The company provides voice, video, data system, network engineering, and IT security support activities for the ARC Multi-Mission Operations Center (MMOC). This support extends to virtually all space flight missions at ARC, including the Kepler Science Operations Center (SOC), the Stratospheric Observatory for Infrared Astronomy (SOFIA), LADEE, the Interface Region Imaging Spectrograph (IRIS), LCROSS, and ARC Life Science payloads flown aboard the ISS.

Logyx is a recognized leader with extensive credentials and past performance in the planning, preparation, implementation, and assessment of the Federal Information Security Management Act (FISMA) of 2002. In addition, Logyx was one of the original eight companies in the United States to be accredited as a Third Party Assessment Organization (3PAO) by the Federal Risk and Authorization Management Program (FedRAMP), the Government program that accredits commercial entities with the ability to securely store Government data in a FedRAMP-authorized commercial cloud.

The company was nominated and selected as the NASA ARC 2011 Small Business Prime Contractor of the Year and received this honor and recognition again in 2013.

We are very excited about the future of NASA and look forward to further developing our relationship at ARC and other NASA Centers.
Linxx Global Solutions, Inc., is headquartered in Virginia Beach, VA, and comprises over 450 employees performing training, security, and program management services worldwide. Linxx was founded in 2006 by chief executive officer and former U.S. Navy SEAL Frank Cucci. Linxx is ISO 9001 registered but also applies Six Sigma quality assurance discipline and cultural focus to their processes through a new program called Linxx Six Sigma, commonly referred to by Linxx employees as L6sigma.

Under the Protective Services Contract at NASA GRC, Linxx, an SDVOSB, supports the Office of Protective Services (OPS), helping to provide a safe and secure work environment. Linxx provides a wide range of expertise that includes access control, security patrol operations, electronic security systems monitoring, emergency response management, visitor management, locksmith services, security education, communications and operational security planning, information technology and security, and emergency medical services. As of 2014, Linxx is providing service and technical support at NASA locations in Ohio and in California.

Linxx has earned specific NASA team awards for its First Responder and Badging programs. The company is interested in sharing good ideas and best industry practices and, to that end, has exchanged quality-control ideas and insights with other NASA GRC contractors such as DB Consulting. Linxx has grown rapidly since 2006 by focusing on results and a mature customer interface.

In the words of the Linxx president and chief operating officer, “Linxx believes in forging solid, long-lasting partnerships with our customers, our employees, and with the other companies helping NASA meet its long-term goals.”

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Syncon, LLC, is a general contractor and an SBA-certified 8(a) and Service-Disabled Veteran–Owned Small Business established and incorporated in Virginia. Syncon provides quality construction services with unparalleled expertise and reliable professionalism, including:

- Design-and-build projects
- Secure-environment work
- Management and consulting
- Renovations and reconstruction
- Green building
- Site preparation and foundation
- Civil construction
- Government services and consulting

As president, Lilly’s construction and project management leadership skills have been reinforced by the foundational lessons he learned while serving for 23 years in the military in a Tier-One Special Operations Unit; he retired as a U.S. Navy SEAL Master Chief. During those years of service, Lilly exemplified the leadership and attributes necessary to run any small business by routinely managing diverse teams composed of Federal personnel and various military team members to accomplish some of the Nation’s most sensitive projects.

Mark successfully transitioned those operational project management skills into forming Syncon in 2009, a lean and diverse company that is successfully executing Government, commercial, and residential construction contracts. All of this is accomplished through attention to detail, premier customer service, prioritizing safety, and emphasizing gold-standard processes and 100-percent success.

Syncon currently holds Naval Facilities Engineering Command (NAVFAC) IDIQ and MACC contracts on several military installations in the Hampton Roads, VA, area. Syncon is strategically positioned to provide ready access and service to our East Coast customer base, especially from North Carolina to the National Capital Region (NCR) and beyond.

Based on Syncon’s responsiveness to the U.S. Department of Veterans Affairs (VA), we were awarded a high-priority contract to perform design-build services to upgrade the chilled water system for the campus chiller supply at the Fayetteville VA Medical Center (FVAMC) in North Carolina. This project included redesign, replacements, upgrades, and additions to the water-utility infrastructure and equipment to control water flow and temperature and increase energy savings. Constant coordination was required to accomplish project scope with other related projects on site. SYNCON worked collaboratively with the FVAMC staff to engineer, design, and construct the project with minimal intrusion on the facility’s daily operations. All outages, critical crane lifts (for four 50-ton chillers), confined-space work, after-hours work, and excavations were performed without incident in an active hospital environment. All Infectious Control Risk Assessment (ICRA) requirements were performed when working in operating room spaces and other critical areas. There were no safety issues during the project’s duration.

Upgrading the chilled water system for the campus chiller supply at the Fayetteville VA Medical Center (FVAMC) in North Carolina.

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Since the contract’s inception in May 2013, All Points, LLC, has provided exemplary support for the Human Health and Institutional Management Support (HHIMS) Contract for the Human Health and Performance Directorate (HH&PD) at Johnson Space Center.

NASA JSC’s culture and focus are changing. Over the past year, the directorate we support has been challenged to reduce overhead and find efficiencies. All Points has helped with the challenges by questioning existing processes and requirements as well as making or suggesting recommended changes, processes, and system improvements. These All Points activities have led to efficiencies that have helped the directorate continue to meet the budgetary and content changes while continuing to provide products of excellent quality.

All Points initiated, invested in, and conducted a facilitator-led, multiday process improvement exercise with NASA IT managers to simplify the SA Request System (SARS), improve service time, decrease system maintenance cost, and improve reporting effectiveness. This produced deliverables that document the technical support process, defined new IT process metrics, and provided top-level requirements documentation for a SARS-like system. This was done at no cost to NASA.

A valuable metric has been measuring cost avoidance/savings through active asset management. Since May 2013, the Asset Management Group has documented $55,894 in combined savings or cost avoidance for the directorate’s IT purchases (software and hardware components).

All Points personnel were instrumental in converting the directorate’s grant management process from paper-based to electronic. This has increased the directorate’s efficiency in managing the grants and the availability of the information for the users.

All Points personnel supporting Russian foreign travel continue to receive multiple compliments and thank-you notes from the travelers for the level of direct support provided. This activity is supported whenever needed, including during off-hours and on weekends, to ensure that the travelers are taken care of.

The JSC Contractor Affairs Safety Committee (CASC) and Contractor Safety Forum (CSF) awarded All Points the 2013 STELLAR Safety and Health Excellence Award. This award recognizes contractor organizations that have demonstrated excellence in safety and health and significant participation in JSC safety and health activities.

HHIMS team members receive the Stellar Award at the JSC Contractor Safety Forum. Left to right are SAIC vice president Scott Simpson; JSC Center Director Ellen Ochoa; All Points employees Sherie Mack, Kevin Repa, and Lou Cioletti; and NASA’s Bobby Watkins.

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Kevin Knight started Knight Solutions in 2005 with the help of a mentor at the U.S. Department of Veterans Affairs, who coached him on how he could become a Government contractor as the head of a Service-Disabled Veteran–Owned business. He wanted to hire veterans and give them a place where they would be able to say, “I did not leave my brother behind; I am taking care of him now.” Knight had seen some of the country’s military cemeteries that needed help. He saw an opportunity to build a business servicing those cemeteries, providing an opportunity that made him and his veteran employees feel good and whole at the end of the day. The company has grown, so much so that it made the 2013 Inc. 500 list of the fastest-growing (best-run, most innovative, and most inspiring) private companies in America. In addition, Knight won the National Small Business Administration’s 2014 Award for the Virginia Small Business Person of the Year. The company now has approximately 160 employees around the country. Knight Solutions’ clients include the Department of Veterans Affairs (National Cemeteries and VA Medical Centers), the Smithsonian Institution, Fort Belvoir, Quantico Marine Base, the U.S. Coast Guard, and the U.S. Department of the Treasury. The company also manages several General Services Administration (GSA) schedules.

Knight Solutions Construction (SDVOSB) is the prime contractor of the Grounds Maintenance and Pest Control Support Services contract at NASA Langley Research Center (LaRC), which consists of 222.2 acres with 74 buildings at the Center, as well as NASA resources on the adjacent Langley Air Force Base (LAFB), which consists of 12.23 acres with 6 buildings, located in Hampton, VA. The scope of services includes but is not limited to mowing grass, edging, pruning trees and shrubs, removing trees and stumps, digging ditches and catch basins, weeding, mulching, gathering leaves, fertilizing, collecting and disposing of trash, cutting and removing vegetation, clearing underbrush, excavating, sweeping streets, providing animal control, and collecting and disposing of material.

Kevin Knight on site during contract work at Fort Belvoir, VA, in 2010.

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Knight Solutions team members at Long Island National Cemetery, NY, in 2012.

Kevin Knight on site during contract work at Fort Belvoir, VA, in 2010.
Birmingham Industrial Construction, LLC (BIC), currently holds a 5-year, $70 million Indefinite Delivery/Indefinite Quantity (IDIQ) Multiple Award Construction Contract (MACC) and is in the finishing stages of another contract in the amount of $2.9 million titled “Building 4400 Environmental Compliance to Air Emission Laws for Diesel Engines at the Stennis Space Center (SSC).” This project consists of providing all labor, tools, equipment, and materials necessary to bring 14 stationary diesel engines into compliance with 40 CFR Part 63, Subpart ZZZZ, National Emission Standards for Hazardous Air Pollutants for Stationary Reciprocating Internal Combustion Engines, at Building 4400 at Stennis Space Center, MS. The project includes a new diesel oxidation catalyst, oil misters, and a continuous parameter monitoring system.

Although BIC has yet to provide any other services under the MACC contract, we are a full-service general contractor specializing in heavy mechanical and design/build services. BIC is an 8(a) Small Disadvantaged Business (SDB) and Service-Disabled Veteran-Owned General Contractor located in Birmingham, AL. BIC has the capability to provide general contractor services Nationwide. We provide a full line of value-added services in the fields of general construction, construction management support, design-build, environmental engineering, and staffing augmentation support.

BIC is abundantly prepared to bid on and successfully execute any future task order upon which we would be solicited at Stennis Space Center. BIC has provided and will continue to provide competitive proposals for each task order issued against the MACC contract in support of the SSC construction IDIQ contract. Along with our capabilities to support SSC, BIC also currently holds all of the following certifications:

- 8(a) SDB, expiring in June 2018
- Birmingham Construction Industry Authority, Disadvantaged Business Enterprise (DBE) certified
- SDVOSB, verified by the Center for Veteran Enterprise (CVE) in 2011
- Birmingham Airport Authority, DBE certified
- United States Army Corp of Engineers
- ITT Exelis
- Department of Homeland Security
- Computer Sciences Corporation (CSC)—Applied Technologies
- Federal Emergency Management Agency
- U.S. Pipe and Foundry
- United States Air Force
- State of Alabama Department of Mental Health
- Department of Veteran Affairs
- United States Navy

BIC offers services in fields of horizontal and vertical construction, including renovations and emergency repairs, general construction, design-build, management, engineering, construction management, quality control, and value engineering. BIC has performed over $35 million dollars’ worth of contracts over the last 5 years for all of the following organizations:

- United States Army Corp of Engineers
- ITT Exelis
- Department of Homeland Security
- Computer Sciences Corporation (CSC)—Applied Technologies
- Federal Emergency Management Agency
- U.S. Pipe and Foundry
- United States Air Force
- State of Alabama Department of Mental Health
- Department of Veteran Affairs
- United States Navy

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