GCS participation in NASA’s Mentor-Protégé Program

HBCU/MSI Technology Infusion Road Tour
University of Texas El Paso
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Richard (Dick) Gorham
GCS Project Manager
Has the MPA Been Successful?

• We at GCS have found that participating in the NASA Mentor Protégé program has been extremely beneficial.

• Provides additional incentive for a large contractor such as Jacobs to further develop and grow a small disadvantaged business such as GeoControl Systems Inc.

• At the end of the day both companies benefit from the interchange of ideas, information, insight and expertise.

• Mentor receives recognition from NASA for the activity
NASA Mentor-Protégé Program

- Sponsoring NASA Center – JSC White Sands Test Facility
- NASA/WSTF Test and Evaluation Support Team (TEST) contract
- Mentor – Jacobs Technology Inc. Prime Contractor
- Protégé – GeoControl Systems Inc,
  - HUBZone, Woman-Owned, Small Disadvantaged Business
  - GCS provides engineering and administrative support services to the NASA and its prime aerospace contractors
  - GCS ranked nationally among the largest HUBZone firms with Engineering Services as the primary service offerings
MPA Goals

• Provide the technical expertise needed to further the growth of GCS in the areas of facility support services, managing a union workforce, and evaluating the viability of self insurance for workers compensation insurance

• These areas will allow GCS to compete for procurements not only within NASA but with other government agencies.

• Proposed period of performance – 3 years and included specific milestones
Highlights for Developmental Task Achievements

• Identified core capabilities to focus on that relate to facility support services (Pressure Systems Engineering, HVAC, Logistics, Project Management, Sustainability, etc.)

• Identified teaming opportunities for GCS with Jacobs – recently awarded the follow on TEST2 contract at NASA/WSTF

• Identified barriers to market entry.

• Access to and discussions with FSS subject matter experts (PVS, Logistics, Mail Delivery, LEED & Sustainability, HVAC, Facility Maintenance & Reliability, Computerized Maintenance Management System)
Task Achievements continued

• Managing a Union Workforce
  • Negotiating a collective bargaining agreement
  • Managing to the CBA

• GCS Project Manager completed training and certification from the Society of Maintenance & Reliability Professionals
  • Certified Maintenance & Reliability Professional (CMRP)