

Small Business Programs (OSBP) where small business makes a big difference

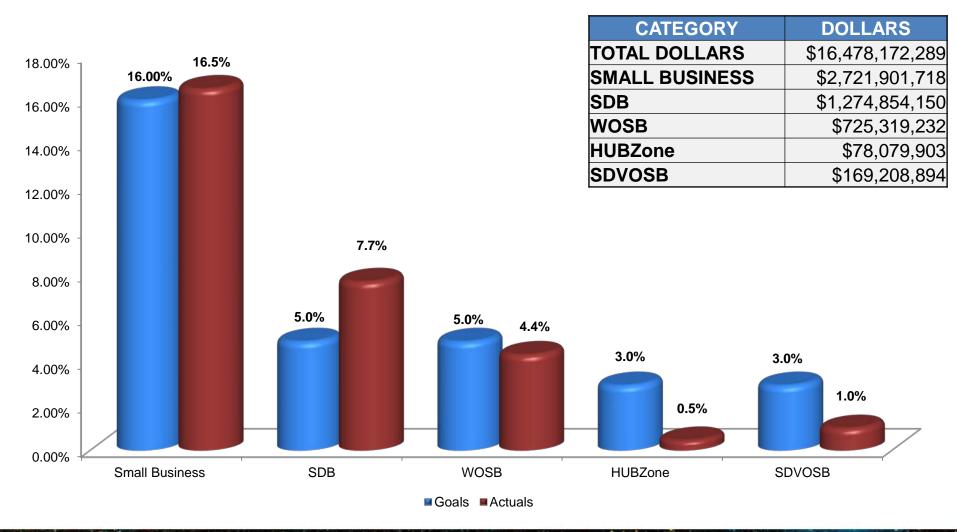


Doing Business with NASA

National 8(a) Association 2018 Small Business Conference

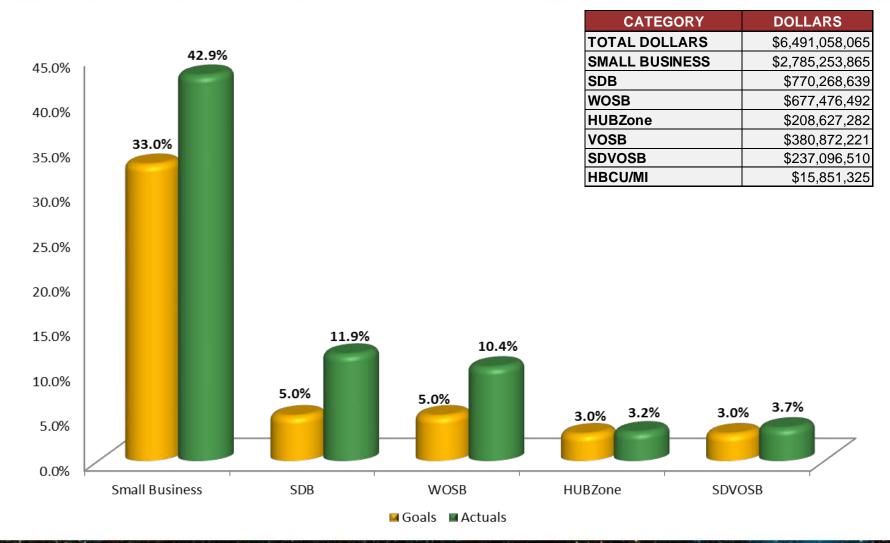
Glenn A. Delgado
Associate Administrator

NASA Agency September FY17 Prime Goals vs. Actual Percentages Data generated November 3, 2017 from FPDS-NG

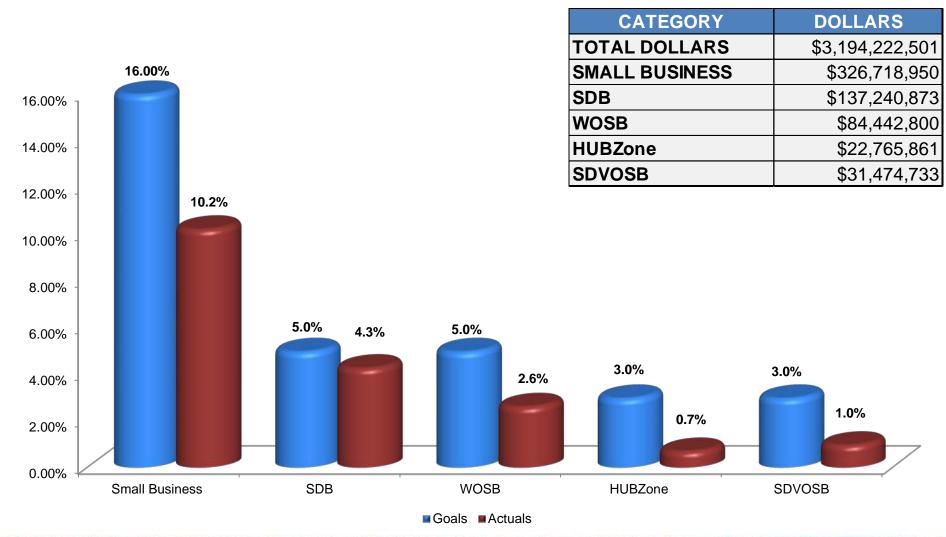


NASA FY17 Subcontracting Goals vs. Actual Percentages End-Year

Data pulled January 18, 2018 from eSRS



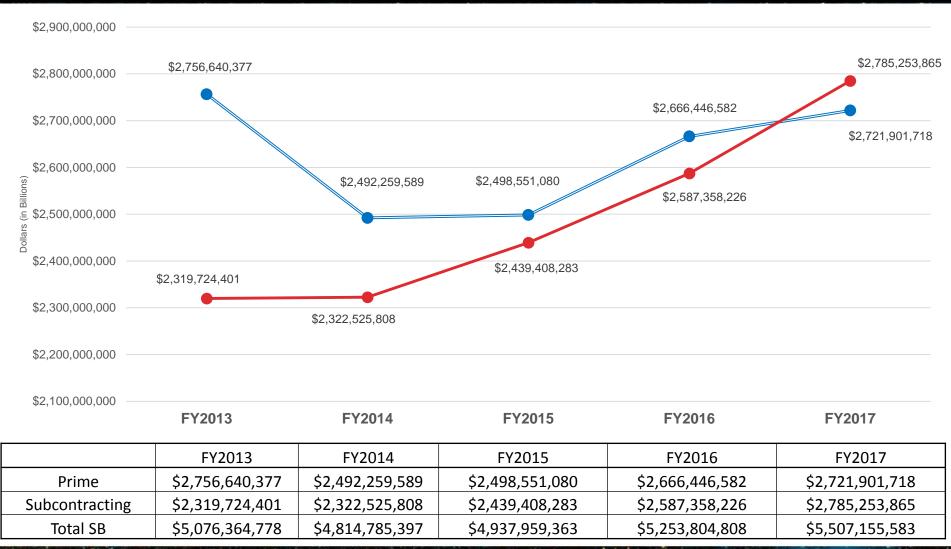
NASA Agency December FY18 Prime Goals vs. Actual Percentages Data generated January 5, 2017 from FPDS-NG



FY2013-FY2017 Trend

Small Business Prime and Subcontracting Dollars

Data generated November 3, 2017 from FPDS-NG



NASA at-a Glance



Top NAICS Codes at NASA Centers

Research Centers

Ames Research Center	Armstrong Flight Research Center	Glenn Research Center	Langley Research Center
541710/541712	541710/541712	541712	541712
561210	488190	561210	561210
541512	541513	541519	541513
541519	561210	236220	541611
541330	336413	221122	541519

Science Center

Goddard Space Flight Center & Headquarters

336414 541712/541710 541330 517919 334511

Space Centers

Kennedy	Marshall	Stennis
Space	Space Flight	Space
Center	Center	Center
336414	336414	561210
541330	541710/541712	236210
561210	336415	541712
541712	541330	541512
517110	517110	325120
	Space Center 336414 541330 561210 541712	Space Center Space Flight Center 336414 336414 541330 541710/541712 561210 336415 541712 541330

Federally Funded R&D Center



Jet Propulsion Laboratory

236220
332710
517410
541380
541511

NASA Small Business Specialists

Center Category	Center	Name	Phone	Email
	Ames Research Center	Christine L. Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
	Armstrong Flight Research Center	Robert Medina	661-276-3343	Afrc-small-business-office@mail.nasa.gov
RESEARCH CENTERS	Glenn Research Center	Eunice Adams-Sipp	216-433-6644	Grc-smallbusiness@mail.nasa.gov
	Langley Research Center	Robert Betts	757-864-5717	Robert.betts@nasa.gov
	NASA Shared Services Center	Troy Miller	228-813-6558	Nssc-smallbusiness@mail.nasa.gov
	Johnson Space Center	Robert E. Watts	281-244-5811	Jsc-smallbusiness@mail.nasa.gov
SPACE CENTERS	Kennedy Space Center	Joyce McDowell	321-867-3437	Ksc-smallbusiness@mail.nasa.gov
	Marshall Space Flight Center	David E. Brock	256-544-0267	Msfc-smallbusiness@mail.nasa.gov
	Stennis Space Center	Kay S. Doane	228-688-1720	Ssc-smaallbusiness@mail.nasa.gov
SCIENCE CENTER	Goddard Space Flight Center	Elizabeth Haase	301-286-3443	Gsfc-smallbusiness@mail.nasa.gov
FEDERALLY FUNDED R&D CENTER	Jet Propulsion Laboratory	Felicia Bell	818-393-8054	smallbusiness.programsoffice@jpl.nasa.gov

- Recurring Buys
- OSBP consolidated like items from all Centers onto a single sheet for use at outreach events and now available on OSBP Mobile App:
 - Accounting, Financial & Business Services
 - Administrative Services
 - Engineering Services
 - Environmental Remediation
 - Facilities
 - Information Technology
 - Multiple Award Construction
 - Occupational Health
 - Office Supplies
 - Protective Services

		NASA AD	MINISTRATIVE SERVICES CO	NTRACTS		
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE
AFRC	561110	Center Administrative & Technical Support Services (CATSS 2)	Logical Innovations, Inc. NND16AA03B	8(a) Competitive	\$34 M	11/30/2020
AFRC	541690	Safety and Environmental Onsite Support Services	MECX, Inc. NND16SH03C	SDVOSB Set-Aside	\$14 M	6/30/2021
GSFC	561110	Goddard Logistics and Technical Information Support Services II (GLTI II)	TRAX International Corporation NNG17AZ11C	Full and Open	\$294 M	7/31/2022
HQ	561110	NASA Research and Education Support Services (NRESS)	Arctic Slope Technical Services, Inc. NNH16CO92B	8(a) Competitive	\$130 M	1/31/2021 Last Date to Order
JSC	561110	JSC Administrative Support Services II (JASS II)	AWD Management Services, Inc. NNJ15RA34B	8(a) Competitive	\$73 M	5/31/2020 Last Date to Order
KSC	561110	Kennedy Institutional Support Services (KISS IV)	Apache-Logical JV 80KSC017D0003	8(a) Competitive	\$65 M	9/30/2018 Last Date to Order
LARC	541611	Langley Administrative, Media, and Professional Services (LAMPS)	GenTech Partners JV NNL12AA06BC	8(a) Competitive	\$94 M	2/28/2018 Last Date to Order
MSFC	561110	Center-wide Administrative Support Services	Hanks, Hanks and Associates, LLC NNM16AA10C	8(a) Competitive	\$29 M	6/30/2021 Last Date to Order
NSSC	561110	Next Generation Service Provider	CSRA, LLC NNX16MA01B	Full and Open	\$480 M	9/30/2018
NSSC	561110	Agency-wide Contract Closeout & Procurement Support Services	Brandan Enterprises NNX13AA08C	8(a) Competitive	\$43.7 M	1/31/2018 Last Date to Order
SSC	561110	Administrative/Clerical Services	Navar Inc. LLC NNS14AA63C	8(a) Competitive	\$2.9 M	5/31/2019
			REQUEST FOR PROPOSALS (RFPs)			
CENTER	NAICS	CONTRACT NAME	RFP STATUS	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE
ARC	561110	Ames Professional Administrative Support Services (APASS)	RFP closed 8/4/2015 NNA15538623R	SDVOSB Set-Aside	TBD	TBD
NSSC	561110	Agency-wide Contract Closeout & Procurement Support Services	Sources Sought Notice closed 9/9/2016 NNX16597776Q	TBD	TBD	TBD
*Key:	GRC - Glenn Resea	Flight Research Center arch Center light Research Center Office is Goddard; Work is performed at NASA Headquarters		KSC - Kennedy Space Center LaRC - Langley Research Center MSFC - Marshall Space Flight Cen NMO - NASA Management Office NSSC - NASA Shared Services Cen SSC - Stennis Space Center	at Jet Propulsion Laborator	у

	GODDARD SPACE FLIGHT CENTER (GSFC)							
IT CONTRACTS								
	LOCAL							
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE		
GSFC	541519	GISS Support Services	Trinnovim NNG12HP07C	8(a) Competitive	\$18.1 M	2/28/2018		
GSFC	541513	CISTO Scientific Computing and Technical Services	Computer Sciences Corporation NNG13HQ01C	Full and Open	\$103 M	2/28/2018		
GSFC	541519	Technical Expertise Support Services (TESS) IV&V Facility, Fairmont, WV	TMC Technologies of West Virginia NNG14SA05Z GS35F0359P	Blanket Purchase Agreement Fair Opportunity under FSS	\$9.4 M	6/8/2018		
GSFC	541519	Cloud Containerized Computer Services	Astegic-Kelco NNG14VB60C	8(a) Sole Source	\$4 M	6/30/2019		
GSFC	541512	Earth Observing Systems Data and Information Systems (EOSDIS) - Evolution and Development 2	Raytheon NNG15HZ39C	Full and Open	\$240 M	8/31/2020		
GSFC	541519	Systems and Software Tool Engineering (SET)	TMC Technologies of West Virginia NNG17SA27Z	Blanket Purchase Agreement	\$9.5 M	2/28/2021		
GSFC	541513	IT Integration and Support Services (GItISS)	Business Integra Technology Solutions Inc NNG16VU01C	8(a) Competitive	\$206 M	1/31/2022		
GSFC	541712	Support for Atmospheric Sciences	Science Systems and Applications NNG17HP01C	SB Set-Aside	\$180 M	2/28/2022		
Government- wide	541519 & 334111	Solutions for Enterprise-Wide Procurement* (SEWP www.sewp.nasa.gov	V) Multiple Awards	Full and Open SB Set-Aside HUBZone Set-Aside SDVOSB Set-Aside	Varies	Most contracts expire in 2025		
			REQUEST FOR PROPOSALS (RFPs)					
CENTER	NAICS	CONTRACT NAME	RFP Status	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE		

^{*}Although SEWP is manged by GSFC, SEWP is a Government-wide Acquisition Contract (GWAC).

	NASA IT CONTRACTS						
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE	
AFRC	541513	Research Facilities & Engineering Support Services (RF&ESS)	Inuteq, LLC NND14AA72C	SB Set-Aside	\$35M	10/31/2019	
ARC	541519	NAS3 Supercomputing Support	CSC NNA07CA29C	Full & Open	\$582M	7/31/2018	
ARC	541512	ACITS-3	ASRC Research & Technology Solutions NNA13AB88C	SB Set-Aside	\$403.4M	8/31/2018	
GRC	541519	Software Engineering Process Improvement (SEPI)	Cepeda Systems and Software Analysis NNC13BA09B	SB Set-Aside	\$4.5M	7/31/2018 last date to order	
GRC	541519	Professional Admininstrative Computational & Engineering Services PACE IV	Peerless Technologies, Inc. NNC14BA04B	SB Set-Aside	\$114M	5/31/2020	
HQ	512110	Printing & Graphics Communication Support Services Center (CSSC)	Media Fusion, Inc. NNH13CH46Z	SB Set-Aside under GSA Schedule 541	\$23M	2/28/2018 last date to order	
HQ	541512	Headquarters IT Services (HITTS)	Digital Management Incorporated NNH12CF39C	8(a) Competitive	\$177M	3/31/2018 last date to order	
HQ	517110	HQ Television and Web Support Services	Innovative Technologies, Inc. NNH13CJ09B	SB Set-Aside	\$16M	7/31/2018 last date to order	
KSC	517110	Information Management and Communications Support (IMCS)	Abacus Technology Corporation NNK08OH01C	SB Set-Aside	\$951M	1/31/2018 last date to order	
KSC	541511	Information Technology Support Services (ITSS 2)	New Directions Technologies, Inc. (NDTI) NNK17OK01Z	SDVOSB Set-Aside under GSA Schedule 70	\$40 M	9/30/2021 last date to order	
KSC	541512	Kennedy Infrastructure, Applications and Communications Support Services (KIAC)	ASRC Federal Data Solution, LLC 80KSC017C0011	8(a) Competitive	\$88M	9/30/2022 last date to order	
LARC	541512	LITES - II	SAIC NNL15AA03B	Full & Open	\$200 M	10/31/2020	
MSFC	541513	MITS II	All Points Logisitcs, LLC NNM16AA01C	SDVOSB Set-Aside	\$165 M	10/31/2021	
SSC	443120	ITS	SaiTech, Inc. NNS16AA25T GS35F0491L	SB Set-Aside under GSA Schedule 70	\$44 M	4/30/2021	
NSSC	41519	Acqusition Management Support and Integrated Consulting Services 0 IT Research Licenses	Gartner, Inc. NNX16ME81Z GS35F5014H	Sole Source BPA	\$4.5 M	7/31/2018 last date to order	
Agency-wide (NSSC)	517110	WITS (Washington DC area only)	Level 3 Communications NNM10AA52D	GSA Networx Universal GS11T08BJD6002 Interagency Agreement	\$1M	11/7/2018	
Agency-wide (NSSC)	517110	WITS 3 (Washington DC area only)	Verizon NNM10AB69D	GSA Networx Universal GS11T08BJD6001 Interagency Agreement	\$2.9M	11/7/2018	

	NASA OCCUPATIONAL HEALTH CONTRACTS					
CENTER	NAICS	CONTRACT NAME	CONTRACTS CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE
AFRC	621111	Occupational Health Services - OHS	Professional Management Enterprises, Inc NND15SA10C	SDVOSB Set-Aside	\$5.7M	9/30/2020
ARC	561210	Safety, Environmental, & Medical Support Services (SEMSS)	Earth Resources Technology NNA13AA12B	SB Set-Aside	\$57.2 M**	5/15/2018 last date to order
GSFC	621111	Occupational Medicine Program and Health Unit Operations	Federal Occuaptional Health NNG13AZ11I	None - Interagency Agreement	\$3.8 M	9/30/2018
KSC	541620	Kennedy Evironmental and Medical Contract (KEMCON)	Integrated Mission Support Services, LLC NNK16OB01C	SB Set-Aside	\$100.7 M	9/30/2020
JSC	541712	Human Health and Performance Contract	Wyle Laboratories Incorporated NNJ15HK11B	Full and Open	\$1.4 B	10/31/2020
LARC	621999	Occupational Health Program Support Contract	Gia Medtrust JV, LLC NNL15AB70P	8(a) Competitive	\$6.1 M	4/30/2020
MSFC	621111	Occupational Health Services	HPM Corporation NNM13AA80C	SB Set-Aside	\$33 M	10/31/2018 Last Date to Order
MSFC/MAF	561210	Synergy Achieving Consolidated Operations and Maintenance (SACOM)	Syncom Space Services (S3), LLC NNS15AA01C	Full and Open	\$1.2 B**	2/28/2025
NMO	621111	Occupational Health Program	Glen Apramian MD, Inc. NNN10AA02C	SB Set-Aside	\$32 K	8/25/2020
SSC	561210	Synergy Achieving Consolidated Operations and Maintenance (SACOM)	Syncom Space Services (S3), LLC NNS15AA01C	Full and Open	\$1.2 B**	2/28/2025
		REQUEST	S FOR PROPOSALS (RFPs)/PRE-AWARD ANN	OUNCEMENTS		
CENTER	NAICS	CONTRACT NAME	RFP STATUS	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE
MSFC	621999	Occupational Medical Services	RFI closed 7/5/2017	TBD	TBD	TBD

*Key: ARC - Ames Research Center

AFRC - Armstrong Flight Research Center

GRC - Glenn Research Center

GSFC - Goddard Flight Research Center

GSFC/HQ - Contracting Office is Goddard; Work is performed at NASA Headquarters

JSC - Johnson Space Center

KSC - Kennedy Space Center LaRC - Langley Research Center MSFC - Marshall Space Flight Center MSFC/MAF - Michoud Assembly Facility

NMO - NASA Management Office at Jet Propulsion Laboratory

SSC - Stennis Space Center

^{**} Stated value is for entire contract. Value of Occupational Health Services component is unavailable, but will be considerably less.

	NASA PROTECTIVE SERVICES CONTRACTS							
	CONTRACTS							
CENTER	NAICS	CONTRACTOR NAME	CONTRACT#	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE		
ARC	561612	American-Paragon Protective Services, LLC	NNA15BA92C	8(a) Competitive	\$148M	8/31/2020		
AFRC	561612	Linxx Global Solutions	NND13AC65C	SDVOSB Set-Aside	\$15M	1/31/2018		
GRC	561612	Golden Svcs, L.C	80GRC017C0030	SDVOSB Set-Aside	\$33.9M	4/30/2023		
GSFC	561612	Alutiiq Pacific LLC	NNG13AZ05C	8(a) Competitive	\$65M	3/31/2018		
HQ	561612	Diversified Protection Corporation	NNH17CF00C	8(a) Competitive	\$22.7M	4/30/2022		
JSC	561612	Chenega Security & Support Solutions, LLC	NNJ12JB86C	SB Set-Aside	\$76 M	3/31/2018		
KSC	561612	Chenega Infinity, LLC	NNK16OS01C	SB Set-Aside	\$145M	9/30/2021		
LaRC	561612	ISS Action, Inc.	NNL17AA00C	8(a) Competitive	\$22.8M	12/31/2021		
MSFC	561612	Security Walls, LLC	NNM17AA25C	SB Set-Aside	\$49M	4/30/2022		
SSC	561612	RiverTech, LLC	NNS16AA50C	8(a) Competitive	\$25.5M	9/30/2021		
			REQUEST FOR PROPOSALs (RFPs)					
CENTER	NAICS	CONTRACTOR NAME	RFP STATUS	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRACT END DATE		
AFRC	561612	-	RFP closed 11/21/2017 80AFRC18R0017	SDVOSB Set-Aside	TBD	TBD		
GSFC	561612	-	RFP closed 12/8/2017 NNG17602670R NNG17602670R-210	8(a) Set-Aside	TBD	TBD		
JSC	561612	-	RFP release on or about 1/17/2018; Anticipated award date 2/20/2018 80JSC018JSCPSCII	SDVOSB Set-Aside	TBD	TBD		
MSFC & MAF	561512	- occarch Contor	RFP closed 2/9/2017 NNM15558047R	SB Set-Aside	TBD	TBD		

*Key:

ARC - Ames Research Center

AFRC - Armstrong Flight Research Center

GRC - Glenn Research Center

GSFC - Goddard Flight Research Center

GSFC/HQ - Contracting Office is Goddard; Work is performed at NASA Headquarters

KSC - Kennedy Space Center

LaRC - Langley Research Center

MSFC - Marshall Space Flight Center

MAF - Michoud Assembly Facility

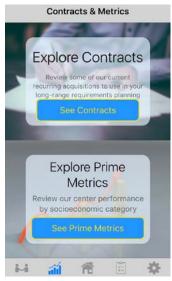
NMO - NASA Management Office at Jet Propulsion Laboratory

SSC - Stennis Space Center

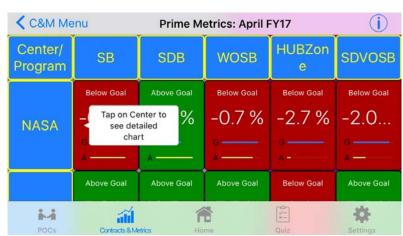
			NASA FACILITIES CONTRACTS			
CENTER	NAICS	CONTRACT NAME	CONTRACTOR NAME CONTRACT #	TYPE OF COMPETITION	POTENTIAL VALUE	ULTIMATE CONTRAC END DATE
AFRC	561210	Facilities Operations and Maintenance Services	Helix Management Services, LLC NND13AD53C	8(a) Competitive	\$29.2M	5/31/2018 last date to order
ARC	561210	Safety, Environmental, & Medical Support Services (SEMSS)	Earth Resources Technology NNA13AA12B	SB Set-Aside	\$57.3M	5/15/2018 last date to order
ARC	561210	Aerospace Testing & Facilites O&M (ATOM-4)	Jacobs Technology NNA16BD26C	Full & Open	\$269.5M	2/1/2021
ARC	561210	Ames Facilities Maintenance Support Services (AFSS)	Jacobs Technology NNA15BB23C	Full & Open	\$228M	7/31/2025
GRC	561210	Facilities Operations Repair and Maintenance (FORM)	Wolf Creek Federal Services NNC14BA11B	SB Set-Aside	\$71M	9/30/2019 last date to order
GRC	561720	Janitorial Services	Creative Management Technology, Inc NNC14CA11C	SB Set-Aside	\$11.9M	12/31/2019 last date to order
GRC	561210	Central Process Recertification, Operations and Maintenance Contract (CROM)	Mainthia Technologies, Inc. NNC16CA12C	SB Set-Aside	\$60M	11/30/2020
GRC	561210	Technical Info, Admin, Logistics Svcs II (TIALS 2)	Alcyon Technical Services (ATS) JV, LLC NNC15CA30C	SB Set-Aside	\$175.6M	9/30/2022
GRC	561210	Technical, Facilities, O&M, & Engineering (TFOME)	HX5 Sierra, LLC NNC15BA02B	SB Set-Aside	\$379 M	5/31/2025
GSFC	561210	O&M for IV&V Facility	West Virginia University Research Corporation NNG13SA04C	Sole Source	\$40M	9/29/2018
GSFC	561210	Range Maintenance at the Poker Flat Research Range	University of Alaska NNG12WA28C	Sole Source	\$17.1M	1/1/2019
GSFC	561210	Wallops Island Consolidated Services (WICCS)	LJT & Associates Inc NNG14WA44C	SB Set-Aside	\$259M	3/31/2021 last date to order
GSFC/HQ	561210	Maintenance of Infrared Telescope Facility (Mauna Kea, HI)	University of Hawaii Systems NNH14CK55B	Sole Source	\$27.7M	4/30/2018 last date to order

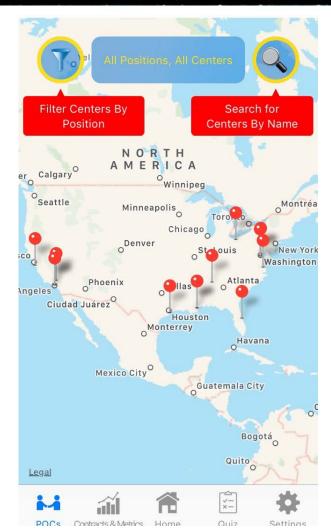
NASA OSBP Mobile App





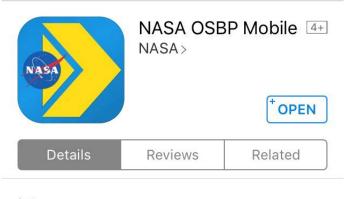






NASA OSBP Mobile App

- Available on iOS on iPhone and iPad, as well as Android Tablets
- Search "NASA OSBP Mobile" in the Apple App Store or Google Play Store



iPhone





Do Your Homework!

- Respond to Sources Sought Synopses / Request for Information
- Start with Small Business Specialist (SBS)
 - Build relationships 18 to 24 months in advance
 - Be persistent but not a Stalker
- Use agency resources
 - Acquisition Forecast
 - Databases
 - Outreach Events
- Use Trade associations

Utilize Other Resources

- Small Business Administration
 - https://www.sba.gov
- Small Business Development Center
 - https://www.sba.gov/tools/local-assistance/sbdc
- Procurement Technical Assistance Centers (PTACs)
 - https://www.sba.gov/tools/local-assistance/ptac

Social Media



- Twitter @NASA_OSBP
 - 11.2K Followers



- Facebook @NASASmallBusiness
 - 274,107 Followers (Likes)



- Blogger (Glenn Delgado's Blog)
 - 458 Page Views in the Last Month
 - 76,158 All Time Pageviews

Contact OSBP

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E-mail: smallbusiness@nasa.gov

Web site: www.osbp.nasa.gov

NASA Vendor Database:

https://vendors.nvdb.nasa.gov