



KBRwyle
Networking

Networking with Large Prime Contractors

- Timing
- Go with who you know
- Center by Center
- Team composition
- Five year relationship



Networking with Large Primes

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Parsons



core services

Consulting

Planning

Design

Construction

EPC/DFI

System Integration

Operation & Maintenance

Program Management

Construction Management

Equity Investment / P3



global markets



Infrastructure

Airports

Bridge & Tunnels

Ports & Harbors

Rail & Transit

Roads & Highways

Building & Land
Development

Intelligent
Transportation
Systems



Industrial

Communication

Energy & Chemicals

Environmental

Vehicle Inspection
& Compliance

Water &
Wastewater

Theme Parks



Defense & Security

Systems & Training

Hazardous
Remediation

Base Operating
Services

Intelligence

Cyber Security

Border Control



core values



Safety



Quality



Integrity



Diversity



Innovation



Sustainability

 **70+**
years

 **Nearly 14k**
employees

 **3+**
billion
annual
revenue

 **12k**
degrees

 **5**
continents

 **80+**
languages

Networking with Parsons

- Capability statement – brief and direct
 - What you do?
 - Who you work with?
 - Where?
 - Research/studies?
- Strategic initiatives
- Where can we work together?
 - Technology
 - Clients

