SAIC Small Business Opportunities

Manager: Bill Coppedge
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Our business can be categorized into three areas that describe what we do and the markets we serve.
We seek small businesses with the following:

- Innovative technology solutions and products
- Strong current and past performance
- Technical certifications (such as ISO®, CMMI®, PMP®, ITIL®)
- Necessary industry security clearance
- Customer knowledge and intimacy
- Commitment to ethics
- Financial Stability
- Understanding of federal acquisition processes
- Commitment to building a long-term relationship

Teaming is based on active marketing in advance of the release of a federal government, state and local government or commercial opportunity. Email and articulate the following 6-12 months in advance of the release of an RFP:

- Name of the opportunity and customer
- Unique capabilities relevant to the opportunity
- Past performance that is relevant to the opportunity
- Specific customer relationships and knowledge of their needs for the opportunity

We seek small business subcontractors as well as primes for strategic set-asides.

Web Site: www.saic.com/sbp

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Contact SAIC

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• Small Business Supplier Portal Registration
  
  www.saic.com/suppliers

  We encourage small businesses to register in our Supplier Portal to be considered for future opportunities. Registering your company profile does not qualify you as a vendor or guarantee you work with SAIC.