



NASA's  
Solutions for Enterprise-Wide Procurement  
(SEWP)  
August 2018



# What is SEWP?

## SEWP

- Multi-award suite of Government-Wide Acquisition Contracts
  - **Over 140 Contract Holders / Over 110 Small Businesses**
  - Each Contract has a \$20B ceiling
  - Annual Revenue between \$5B & \$6B
  - **Utilized by every Government Agency**
- Contract Vehicle for Information Technology Products and Services
- Program Management Office (PMO) to provide support and information throughout the Acquisition Process



# What can be procured through SEWP?

## SEWP IS A SOLUTIONS CONTRACT – PRODUCT AND SERVICES

### Information Technology & Networking

Computer Hardware, Tablets  
Network Appliances: Routers, Modems, VOIP  
Storage  
Security

### Software & Cloud

Software  
Virtualization and Cloud Computing  
XaaS (e.g. SaaS=Storage as a Service)

### Mobility & Communications

Telecommunication Devices and Monthly Service

### Supporting Technology

Scanners, Printers, Copiers, Shredders  
Associated Supplies and Accessories  
Sensors  
Health IT

### AV/Conferencing

A/V Equipment and Accessories  
TVs, Display Monitors, Projectors and Screens

### Services

Maintenance / Warranty  
Site Planning / Installation  
Product Based Training  
Product Based Engineering Services



# Why Federal Agencies Use SEWP

- *SPEED*
- Product Availability
- Customer Service
- FASST – Federal Agency Strategic Support Team
- Set Asides – Small Business
- Low Prices
- Process Oversight / Order Tracking / Issue Resolution



# Dynamic Availability

## 'Catalog by Request' not 'Request by Catalog'

### ➤ **Thousands of Providers**

- Cisco, NetApp, Microsoft, Oracle, etc.
- New providers added daily (*Average of 5 companies per day.*)

### ➤ **Millions of Unique Products & Product Based Services**

- Items added daily to contract based on customer requests
- On-line contract database of record
- Quotes and orders are verified against contract catalog



# SEWP V Figures

(August 2018)

- 95,780 orders placed
- \$12B value of orders

## ➤ Business Usage

(based on % of total dollars awarded)

All Large	15%
All Small	85%
SDVOSB	33%
HUBZone	13%
EDWOSB	12%
WOSB	27%



# SEWP V Top Issuing Agencies:

(August 2018)

Agency	Total Amount	# Orders
Department of Defense	\$4.0 B	15001
Department of Veterans Affairs	2.0 B	10000
Department of Justice	1.0 B	4730
Department of the Treasury	1.0 B	2561
Department of Commerce	700 M	8548
Department of Health and Human Services	400 M	2521
Department of Interior	400 M	17230
Department of State	385 M	2725
National Aeronautics and Space Administration	250 M	10000
Department of Agriculture	200 M	3543

- Next 5:
  - General Services Administration
  - Department of Energy
  - Executive Office of the President
  - Securities and Exchange Commission
  - Office of Personnel Management

*\*86 Cabinet-level and Independent Agencies have utilized SEWP V*



**SEWP V**

[www.sewp.nasa.gov](http://www.sewp.nasa.gov)

# Industry's Role





# 5 Ways Industry is Involved

- Place Products Under Existing Contracts (Provider)
- Act as a “Sales Agent”
- Purchase from Existing Contracts
- Win a SEWP Prime Contract
- Novate an existing SEWP Contract Holder



# SEWP Provider

## Provider:

Any company that has a product and/or services on one or more SEWP V contracts.

- Submit for approval through Provider Add Tool
- Provider must be approved adding Contract Line Items (CLINs) as part of Technology Refreshment



# Place Products Under Existing Contracts

- “Provider” of IT Products / Solutions
  - Work with one or more Prime Contract Holders to request product addition
    - Business case is negotiated between Prime and Provider
  - A Prime Contract Holder must first request acceptance of Provider
    - Verification is made by SEWP to ensure products are in scope
  - After a Provider is accepted:
    - All Prime Contract Holders may add products from the Provider
    - Products added through Technology Refreshment process
- Supply Chain information can be provided by contract holder



# Partner with Existing Prime

Some Contract Holders authorize companies to represent them as a representatives for their SEWP contract.

- Representatives DOES NOT have a SEWP contract
- Orders remain between Government agency and prime Contract Holder
- Compensation agreement between Contract Holder and “representative” company
  - CLIN Cost must not increase
  - No fee can be charged



# Authorized Support Contractors

Approved Authorized Contractors may procure on behalf of the Government utilizing the SEWP Contracts

- Authorization Letter from Government Issuing Agency Contracting Officer
  - Authorization required on an individual support service contract basis
- Appropriate FAR 51 requirements must be met
- List of Authorized Support Service Contractors available on SEWP website

*(Procurement Info > Approved Contractors )*

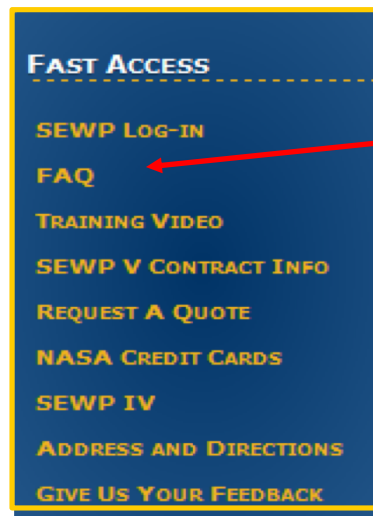


# ADDITIONAL SLIDES



# For more information:

- <http://www.sewp.nasa.gov>
- Frequently Asked Questions





**SEWP V**

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Questions?