



THE FEDERAL SMALL BUSINESS

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# SUMMIT

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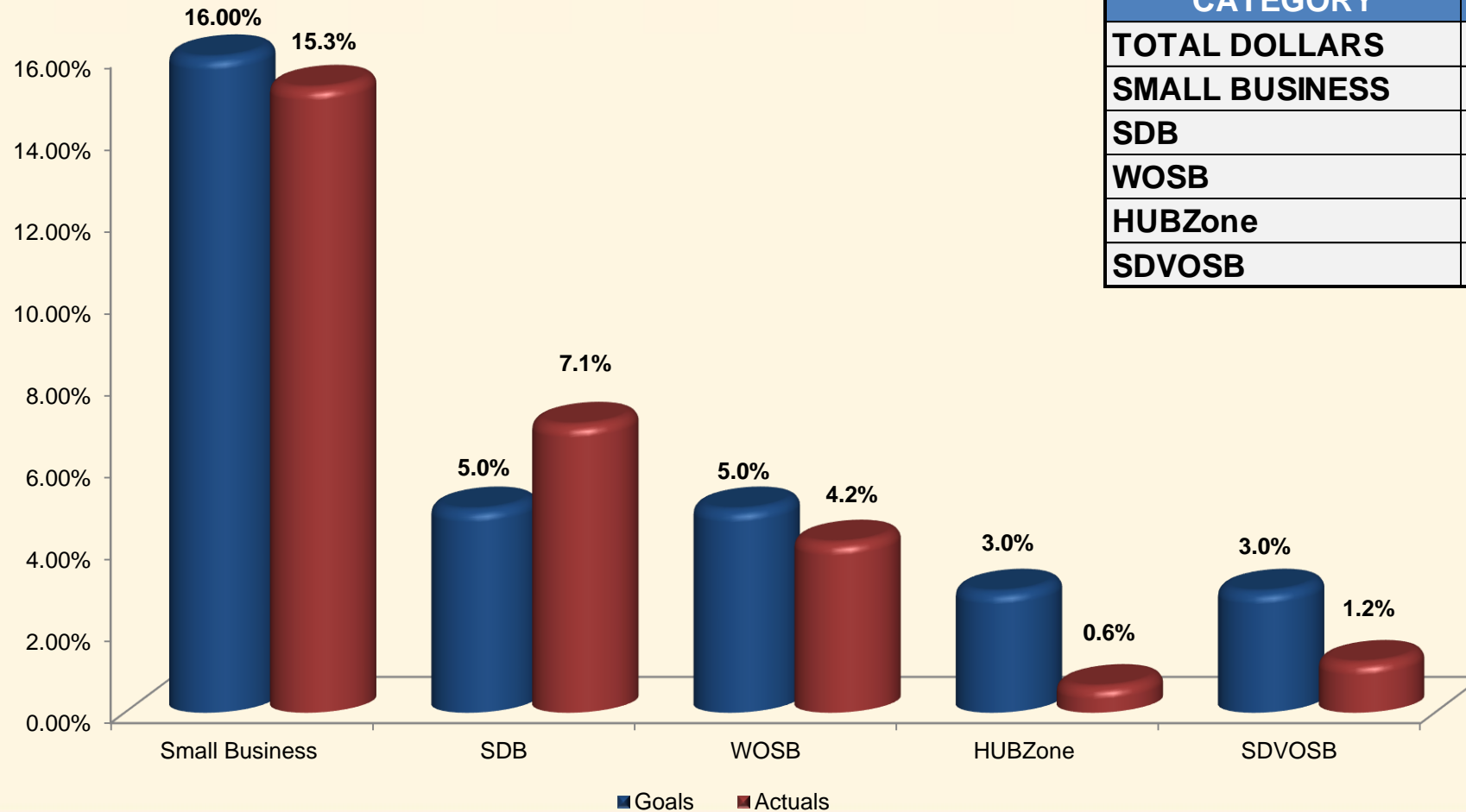
NEW MEXICO STATE UNIVERSITY

## **NASA Small Business Program Update**

Truphelia M. Parker  
August 15, 2019

## NASA Agency July FY19 Prime Goals vs. Actual Percentages

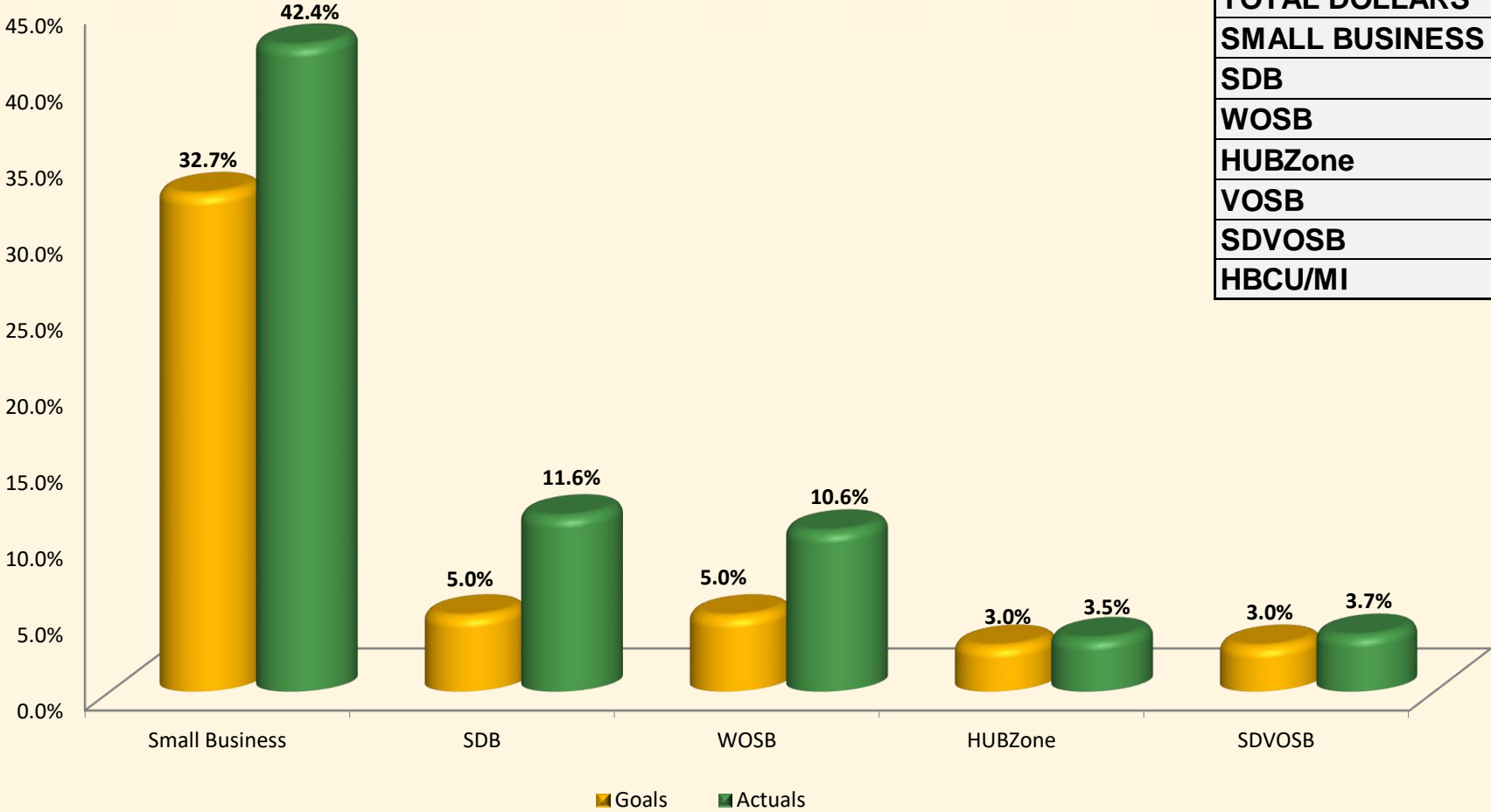
Data generated August 6, 2019 from FPDS-NG



CATEGORY	DOLLARS
TOTAL DOLLARS	\$14,027,627,028
SMALL BUSINESS	\$2,140,596,247
SDB	\$990,611,091
WOSB	\$588,388,071
HUBZone	\$90,344,597
SDVOSB	\$174,270,888

# NASA FY18 Subcontracting Goals vs. Actual Percentages End-Year

Data pulled April 12, 2019 from eSRS

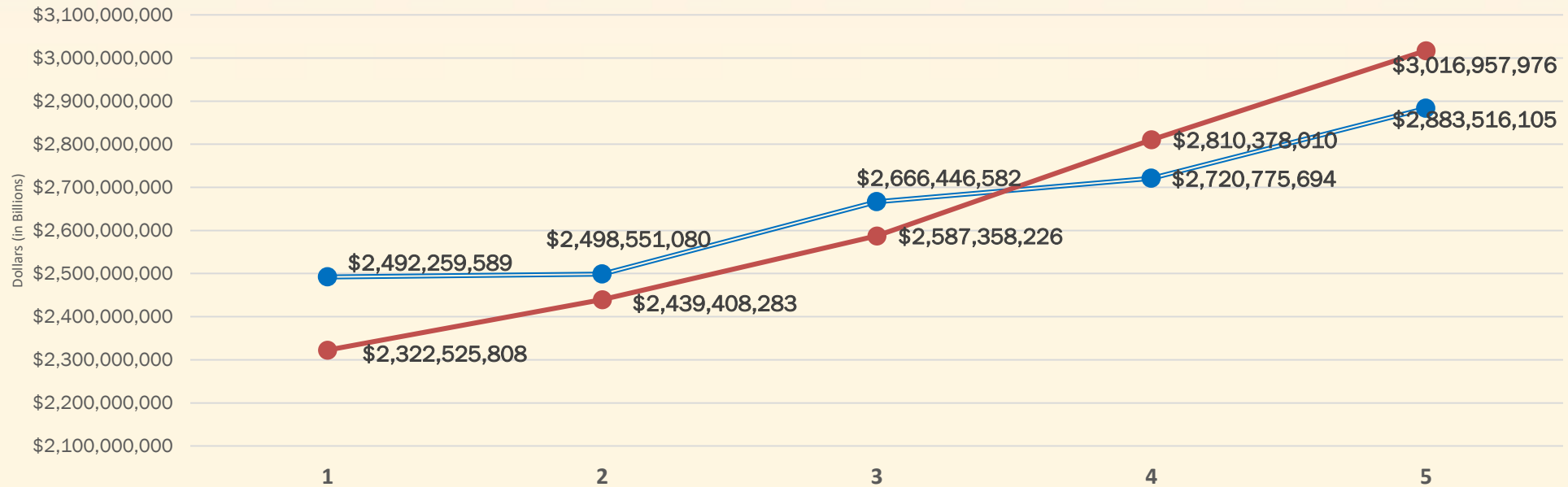


CATEGORY	DOLLARS
TOTAL DOLLARS	\$7,115,430,221
SMALL BUSINESS	\$3,019,098,976
SDB	\$822,891,562
WOSB	\$752,397,632
HUBZone	\$248,918,766
VOSB	\$432,397,449
SDVOSB	\$264,694,281
HBCU/MI	\$19,234,350



# FY14-FY18 Small Business Prime and Subcontracting Dollars Trend Analysis

FY18 Prime Data generated November 16, 2018 from FPDS-NG  
FY18 Subcontracting Data generated February 15, 2019 from ESRS



	FY2014	FY2015	FY2016	FY2017	FY2018	Δ FY14-FY18 %	Δ FY14-FY18 \$
Prime	\$2,492,259,589	\$2,498,551,080	\$2,666,446,582	\$2,720,775,694	\$2,883,516,105	16%	\$391,256,516
Subcontracting	\$2,322,525,808	\$2,439,408,283	\$2,587,358,226	\$2,810,378,010	\$3,016,957,976	30%	\$694,432,168
Total SB	\$4,814,785,397	\$4,937,959,363	\$5,253,804,808	\$5,531,153,704	\$5,900,474,081	23%	\$1,085,688,684
Total Spend	\$13,597,154,582	\$14,417,976,809	\$15,993,717,656	\$16,489,553,702	\$17,045,387,176		

Prime — Subcontracting —

	Δ FY17-FY18 %	Δ FY17-FY18 \$
Prime	6%	\$162,740,411
Subcontracting	7%	\$206,579,966
Total SB	7%	\$369,320,377

# Moon to Mars

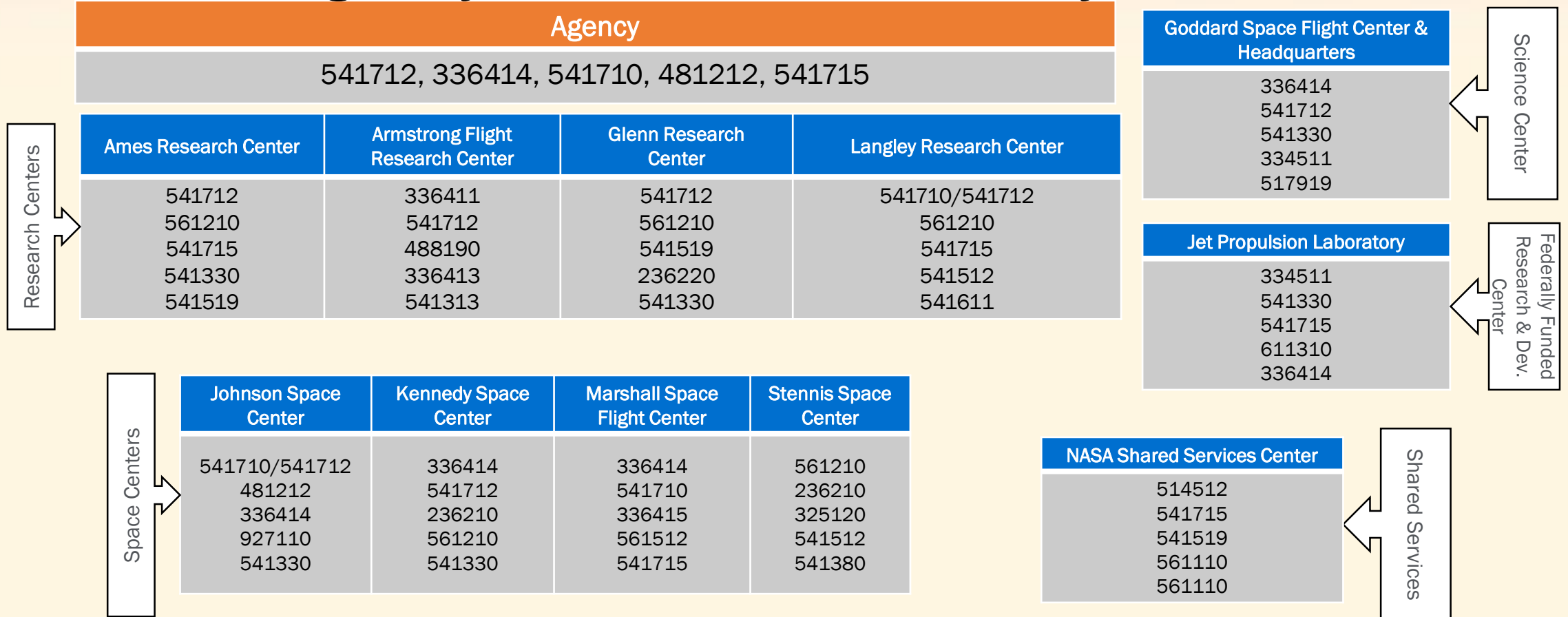
- “NASA is called to land American astronauts, including the first woman and the next man, on the Moon by 2024. We’re committed to achieving this bold goal. Through the Artemis program, we will go to the Moon in a way we have never gone before – with innovative new partnerships, technologies and systems to explore the entire lunar surface. Then we will use what we learn on the Moon to take the next giant leap – sending astronauts to Mars.”

• *NASA Administrator Jim Bridenstine*

# Moon to Mars

- Going forward to the Moon is part of a larger, sustainable exploration campaign with international and commercial partners. Our partnerships will unify nations, create new economic opportunities and inspire generations.
  - NASA's exploration campaign cuts across three strategic areas: low-Earth orbit, the Moon, and Mars & deeper into space.
- Artemis now personifies NASA's path to the Moon. As part of our broader Moon to Mars exploration objective, this program name is the umbrella under which our lunar plans will be branded.
- With Artemis, we will see the first woman and next man set foot on and explore the Moon by 2024.

# Agency/Center Breakdown by NAICS





# NASA's FY2018 Top 20 Prime Contractors

PRIME CONTRACTOR	TOTAL DOLLARS
CALIFORNIA INSTITUTE OF TECHNOLOGY	\$2,712,916,278
THE BOEING COMPANY	\$2,247,075,176
LOCKHEED MARTIN CORPORATION	\$1,268,533,544
JACOBS TECHNOLOGY INC.	\$888,416,431
SPACE EXPLORATION TECHNOLOGIES CORP.	\$699,173,222
ORBITAL SCIENCES CORPORATION	\$653,839,438
UNITED LAUNCH SERVICES, LLC	\$455,470,330
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION	\$437,946,874
NORTHROP GRUMMAN SPACE AND MISSION SYSTEMS CORPORATION	\$347,650,374
SIERRA NEVADA CORPORATION	\$338,699,662
AEROJET ROCKETDYNE OF DE, INC	\$306,452,943
ATK LAUNCH SYSTEMS INCORPORATED	\$286,867,630
WYLE LABORATORIES, INC.	\$274,511,355
RAYTHEON COMPANY	\$271,847,560
SGT, INC.	\$212,387,060
HARRIS CORPORATION	\$197,137,441
PERATON INC.	\$177,443,757
URS FEDERAL SERVICES, INC.	\$171,927,482
ASSOCIATION OF UNIVERSITIES FOR RESEARCH IN ASTRONOMY INCORPORATED	\$154,224,871
SYNCOM SPACE SERVICES LLC	\$153,153,338
<b>NASA'S FY2018 TOP 20 PRIME CONTRACTORS</b>	<b>\$12,255,674,764</b>



# NASA OSBP Mobile App

(Available on iOS and Android)

- NASA Small Business Specialists (SBSs), contact information and ability to request appointments
  - Center Small Business Technical Advisors
  - Center Small Business Liaison Officers
  - Center PCR's
  - Center Ombudsman
- Active Contract Listings (Contracts & RFPs)
- NASA Agency prime contract metrics
- “Fact or Fiction” Small Business Quiz



# Active Contract Listings (ACLs)

- Recurring Buys
- OSBP consolidated like items from all Centers onto a single sheet for use at outreach events and now available on OSBP Mobile App:
  - Accounting, Financial & Business Services
  - Administrative Services
  - Engineering Services
  - Environmental Remediation
  - Facilities
  - Information Technology
  - Multiple Award Construction
  - Occupational Health
  - Office Supplies
  - Protective Services

# NASA Vendor Database (NVDB)

- The NVDB allows representatives from both large and small vendors who wish to do business with NASA to:
- Post capability statements
- Receive e-mail updates regarding:
  - Sources Sought Notices
  - Requests for Information (RFIs)
  - Requests for Proposals (RFPs)
  - Office of Small Business Programs (OSBP) newsletter
  - Outreach Events
- Online, [https://osbp.nasa.gov/vendor\\_database.html](https://osbp.nasa.gov/vendor_database.html)



# Upcoming NASA Small Business Outreach Events

Event/Meeting	Date	Location
NASA HBCU/MSI Road Tour at New Mexico State University	August 13-14, 2019	Las Cruces, NM
Federal Small Business Summit at New Mexico State University	August 15, 2019	Las Cruces, NM
KSC Business Expo	October 23, 2019	Cape Canaveral, FL
Regional Outreach Event	March 25, 2020	Charleston, SC
Regional Outreach Event	June/July 2020	Seattle, WA

For additional event information, visit: <https://osbp.nasa.gov/calendar-osbp.html>



# NASA SMALL BUSINESS SPECIALISTS

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	Glenn Research Center	Eunice J. Adams-Sipp	216-433-6644	<a href="mailto:Grc-smallbusiness@mail.nasa.gov">Grc-smallbusiness@mail.nasa.gov</a>
	Langley Research Center	Robert O. Betts	757-864-5717	<a href="mailto:Larc-smallbusiness@mail.nasa.gov">Larc-smallbusiness@mail.nasa.gov</a>
SPACE CENTERS	Johnson Space Center	Robert E. Watts	281-244-5811	<a href="mailto:Jsc-smallbusiness@mail.nasa.gov">Jsc-smallbusiness@mail.nasa.gov</a>
	Kennedy Space Center	Joyce C. McDowell	321-867-3437	<a href="mailto:Ksc-smallbusiness@mail.nasa.gov">Ksc-smallbusiness@mail.nasa.gov</a>
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	Stennis Space Center	Kay S. Doane	228-688-1720	<a href="mailto:Ssc-smallbusiness@mail.nasa.gov">Ssc-smallbusiness@mail.nasa.gov</a>
SCIENCE CENTER	Goddard Space Flight Center	Elizabeth A. Haase	301-286-3443	<a href="mailto:Gsfc-smallbusiness@mail.nasa.gov">Gsfc-smallbusiness@mail.nasa.gov</a>
FEDERALLY FUNDED R&D CENTER	Jet Propulsion Laboratory	Charles E. Bray, Jr.	818-354-5620	<a href="mailto:smallbusiness.programsoffice@jpl.nasa.gov">smallbusiness.programsoffice@jpl.nasa.gov</a>
AGENCY-WIDE RESOURCE CENTER	NASA Shared Services Center	Troy E. Miller	228-813-6558	<a href="mailto:nssc-smallbusiness@mail.nasa.gov">nssc-smallbusiness@mail.nasa.gov</a>

