
AGENCY-LEVEL SMALL BUSINESS PRIME CONTRACTOR OF THE YEAR
Dryden Research Flight Center
Arcata Associates, Inc.

Arcata Associates, Inc. is a 29-year old aerospace-defense company headquartered in Las Vegas, NV. The company provides support in engineering services, information technology, multimedia, and management. Arcata employs over 400 people nationwide in support of NASA, DOD, and other Government agencies.

Arcata’s relationship with NASA began in 1989 with a prime contract at Kennedy Space Center to provide launch operations support at Vandenberg Air Force Base, CA. Arcata expanded its NASA presence to the Jet Propulsion Laboratory where the company provides a broad range of technical personnel to support programs such as the Mars Pathfinder. Arcata’s involvement with NASA continued with a subcontract to Northrop Grumman on the NASA Sounding Rockets Operations Contract at Wallops Island Flight Facility, VA.

continued on page 2

IN THIS ISSUE:

PAGE TWO: Small Business Specialist Spotlight
PAGE TWO: 2008 Small Business Awards and Symposium
PAGE TWO: AA’s Corner
PAGE THREE: SBAA and SSIA Winners
PAGE FOUR: Important Dates to Remember

PAGE FOUR: Success Story Submission Schedule
PAGE FOUR: To Submit an Article
PAGE FOUR: The OSBP Staff
PAGE FOUR: OSBP Web site

www.nasa.gov
SBS SPOTLIGHT

ROBERT MEDINA, the 2008 NASA Small Business Advocates Award Small Business Specialist of the Year was recognized as the specialist who has provided outstanding support to the small business community, thereby contributing greatly to the success of the NASA small Business Program. The short- and long-term impacts of the support provided assist the Agency to achieve its goals and objectives.

Robert Medina, Small Business Specialist at Dryden Flight Research Center (DFRC), has demonstrated that significant efforts yield significant results. Under his leadership, the DFRC Small Business Program has consistently led the Agency in percent of direct dollars awarded in each of the small business socioeconomic categories. These accomplishments can be attributed to Mr. Medina’s ability to work with customers and the procurement community early in the procurement process to understand future requirements and to develop an appropriate acquisition strategy. In addition, he also excelled at working with the Small Business Community on how best to position themselves to provide solutions and support to DFRC requirements rather than simply providing the Center a user community with capabilities. Mr. Medina’s efforts resulted in DFRC’s being recognized by the U.S. Department of Veterans Affairs in 2007 and 2008 for exceeding the federally mandated goal of awarding at least three percent of its total contract dollars to service-disabled veteran-owned small businesses. DFRC is the only NASA Center to receive this award twice.

2008 Small Business Agency-Level Industry Awards Winners (continued from page 1)

Arcata attributes a great deal of its success to the opportunities NASA has given to the company to both broaden and leverage its expertise within and outside of NASA. The company has matured and developed high-quality management systems for which they became a 2006 George M. Low Award Finalist in the Small Business Services Category. Arcata was also honored twice this year by being named DFRC’s Small Business Prime Contractor of the Year and NSSC’s Small Business Subcontractor of the Year.

AGENCY-LEVEL SMALL BUSINESS SUBCONTRACTOR OF THE YEAR

JET PROPULSION LABORATORY
Santa Barbara Applied Research, Inc.

Founded in the early 1980s and headquartered in Ventura, CA, Santa Barbara Applied Research, Inc. (SBAR) is an exceptional provider of high-technology solutions and specialized support services primarily for U.S. defense and civilian Government agencies. With a workforce of 600 and using proven processes that are based on its ISO 9001 approved methodologies, SBAR delivers a full range of services spanning the project life cycle from strategic planning, design, and engineering to implementation and operation of complex, mission-critical systems.

With expertise and operational experience to address the specialized needs of missile, satellite, and orbital-related programs, SBAR provides a broad range of highly technical support services, particularly in the areas of IT, engineering, logistics, and operations and maintenance.

In line with the company’s particular expertise in supporting space-related activities and missile launch sites, SBAR has developed a strong track record with customers of NASA, the Jet Propulsion Laboratory, and the Department of Defense. It has also forged strong relationships with several component organizations with the U.S. Air Force, specifically with the Air Force Space Command.

continued on back page

The first annual NASA/JPL Small Business Symposium & Awards Ceremony was held November 17-18 at the Hilton Washington Hotel. Over 300 individuals attended the two-day event, which provided information, resources, and tools to assist companies currently doing business with the Agency as well as those that seek to do business with the Agency.

The Symposium was also the occasion to present the 2008 NASA Small Business Advocates Awards and the Small Business Industry Awards. The Small Business Advocates Awards recognize NASA employees who demonstrate exceptional support of the NASA Small Business Programs. The Small Business Industry Awards recognize NASA’s large and small business partners that support the Agency’s Small Business Programs at the various NASA Centers and throughout the Agency. I want to congratulate all the individuals and companies who were nominated this year and thank you for your support of the NASA Small Business Program.

The Symposium’s highlights included an address by Mr. Scott Denniston, Director, Office of Small Business and Center for Veterans Enterprise, U.S. Department of Veterans Affairs; and Ms. Jovita Carranza, Deputy Administrator, U.S. Small Business Administration. Ms. Shana Dale, NASA’s Deputy Administrator, assisted in presenting the awards.

As I close out another year at NASA, I would like to thank NASA’s senior management, Center Directors, the NASA Headquarters Office of Small Business Programs staff, and members of the NASA Small Business Specialist Council for all their hard work and dedication to the small business community. Their efforts make this program a real success!

I wish everyone a safe and happy holiday season!

GLENN A. DELGADO
ASSISTANT ADMINISTRATOR
NASA OFFICE OF SMALL BUSINESS PROGRAMS
SMALL BUSINESS PROGRAMS

SMALL BUSINESS ADVOCATES AWARDS

Procurement Team of the Year
Plum Brook Reactor Facility
Decontamination & Decommissioning Team
Glenn Research Center
- Robert O. Bayda
- Helen M. Ceh
- Robert R. Corban
- Jerald J. Kennemuth
- Robert F. Lallier
- Robert P. Lisy
- Melissa A. Merrill
- Keith M. Peecook
- Lawrence J. Schroeder
- Jose M. Vega

Program Team of the Year
International Space Station Program Management and Control and Mission Integration and Control Contract Management Team
Johnson Space Center
- Robin P. Chapman
- Brian M. Dyer

Small Business Specialist of the Year
Dryden Flight Research Center
- Robert Medina

Technical Person of the Year (Tie)
Marshall Space Flight Center
- Charles L. Nola

Technical Person of the Year (Tie)
Glenn Research Center
- Dr. Michael A. Meador

Technical Person of the Year (Tie)
Dryden Flight Research Center
- Ronald M. Young
  Award was accepted by Robert Medina on behalf of Ronald Young who was unable to attend awards ceremony.

Center-Level Small Business Prime Contractor of the Year
- Integrated Science Solutions, Inc.
- Ames Research Center
- Arcata Associates, Inc.
- Dryden Flight Research Center
- Efficient Enterprise Engineering, Inc.
- Glenn Research Center

SMALL BUSINESS INDUSTRY AWARDS

- SP Systems, Inc.
  Goddard Space Flight Center
- Tessada & Associates
  Johnson Space Center
- ASRC Aerospace Corporation
  Kennedy Space Center
- Science and Technology Corporation
  Langley Research Center
- COLSA Corporation
  Marshall Space Flight Center
- Applied Geo Technologies
  Stennis Space Center

Center-Level Large Business Prime Contractor of the Year
- Raytheon Company
  Ames Research Center
- SAIC
  Goddard Space Flight Center
- ITT Corporation
  Jet Propulsion Laboratory
- Lockheed Martin Services, Inc.
  Johnson Space Center
- Boeing Space Operations Company
  Kennedy Space Center
- Unisys Corporation
  Langley Research Center
- The Boeing Company
  Marshall Space Flight Center

Center-Level Small Business Subcontractor of the Year
- Intrinsyx Technologies
  Ames Research Center
- N & R Engineering and Management Services, Inc.
  Glenn Research Center
- Santa Barbara Applied Research, Inc.
  Jet Propulsion Laboratory
- JES Tech
  Johnson Space Center
- Yang Enterprises, Inc.
  Kennedy Space Center
- Genex Systems, LLC.
  Langley Research Center

Votaw Precision Technologies
Marshall Space Flight Center
Arcata Associates, Inc.
NASA Shared Services Center
SaiTech, Inc.
Stennis Space Center

Agency-Level Small Business Prime Contractor of the Year
- Arcata Associates, Inc.
  Dryden Flight Research Center

Agency-Level Small Business Subcontractor of the Year
- Santa Barbara Applied Research, Inc.
  Jet Propulsion Laboratory

Agency-Level Large Business Prime Contractor of the Year
- The Boeing Company
  Marshall Space Flight Center
As a rapidly growing and successful organization, SBAR has garnered frequent recognition for its achievement. In addition to receiving numerous awards from the U.S. Small Business Administration, the company was named by the Pacific Coast Business Times as the “2007 Private Company of the Year” in Ventura, Santa Barbara, and San Luis Obispo Counties, CA. Pacific Coast Business Times also ranked SBAR first on the list of Woman-Owned Businesses in the region, and the Company has also appeared on Inc. magazine’s list of “500 Fastest Growing Companies.”

AGENCY-LEVEL LARGE BUSINESS PRIME CONTRACTOR OF THE YEAR

MARSHALL SPACE FLIGHT CENTER

The Boeing Company

Boeing is the world’s leading aerospace company and the largest manufacturer of commercial jetliners and military aircraft combined. Additionally, Boeing designs and manufactures rotorcraft, electronic and defense systems, missiles, satellites, launch vehicles, and advanced information and communication systems. As a major service provider to NASA, Boeing operates the Space Shuttle and International Space Station. The company also provides numerous military and commercial airline support services. Boeing has customers in more than 90 countries around the world and is one of the largest U.S. exporters in terms of sales.

Boeing has a long tradition of aerospace leadership and innovation. We continue to expand our product line and services to meet emerging customer needs. Our broad range of capabilities include creating new, more efficient members of our commercial airplane family; integrating military platforms, defense/systems, and the warfighter through network-centric operations; creating advanced technology solutions that reach across business units; e-enabling airplanes and providing connectivity on moving platforms; and arranging financing solutions for our customers.

Headquartered in Chicago, IL, Boeing employs more than 160,000 people across the United States and in 70 countries. This represents one of the most diverse, talented, and innovative workforces anywhere. More than 83,800 of our people hold college degrees—including nearly 29,000 advanced degrees—in virtually every business and technical field from approximately 2,800 colleges and universities worldwide. Our enterprise also leverages the talents of hundreds of thousands more skilled people working for Boeing suppliers worldwide.

SUCCESS STORY SUBMISSION SCHEDULE:

DEADLINE                  PUBLISHED
April 30th                June
July 31st                 September
October 31st              December
January 31st              March

TO SUBMIT AN ARTICLE:

THE OFFICE OF SMALL BUSINESS PROGRAMS (OSBP) NEWSLETTER IS THE QUARTERLY ELECTRONIC PUBLICATION OF THE NASA OSBP. OSBP welcomes articles and opinion pieces that are directed to advocates of small businesses. These articles are printed as space is available and should be approximately 750-1,000 words in length. Articles that were printed elsewhere cannot be reprinted in the OSBP Newsletter without written permission from the original printing source. Do you have a small business success story that could inspire small business collaboration and advocacy? If so, tell us about it. Send your “success story” to smallbusiness@nasa.gov.

THE OSBP STAFF:

THE OSBP OFFICE IS A TEAM COMMITTED TO PROVIDING EXCELLENCE IN SERVICE AND INFORMATION TO THE SMALL BUSINESS COMMUNITY.

GLENN A. DELGADO, Assistant Administrator

ELEANOR N. CHIOGIOJI, Program Manager

DAVID B. GROVE, Program Manager

NAEEMAH A. LEE, Executive Assistant

TRUPHELIA M. PARKER, Scheduler (Contractor)

TABI TEPFER, Program Analyst (Contractor)

OSBP WEB SITE:

The new and improved NASA Office of Small Business Programs Web site is up and proving successful in helping individuals and companies to navigate small business policy, procedure, and best practices at NASA. The purpose of the Web site, www.osbp.nasa.gov, is to share the vision of the small business program at NASA, as well as provide pertinent information on how to do business with NASA.